



### Role Profile

<b>Position Title</b>	M&A Analyst
<b>Location</b>	London or Brighton
<b>Role Holder</b>	
<b>Reports To</b>	Senior Manager, M&A
<b>FCA/PRA Approved Person Category(ies)</b>	N/A
<b>Date</b>	March 2024

### Overall role

- Provide support to the M&A team in financial analysis, pricing, structuring and coordinating of due diligence tasks in assessing a transaction opportunity.
- Engaging with senior team members throughout to support transaction decisions.
- Maintenance and coordination of internal reporting and project tracking.

### Key Responsibilities and Competencies

- Research and analysis of potential acquisition targets, including financial and operational areas.
- Development and ownership of the financial model to forecast balance sheet, income statement, cash flows, capital distributions, and ultimately investor returns.
- Leading the financial due diligence workstream, including interrogation of the assets and liabilities of the target, and project managing other workstreams carried out by expert resources across actuarial, capital, investment management, claims and reinsurance, accounting and finance, IT systems, operations, tax, regulatory, HR, and legal.
- Assessment of key due diligence findings and impacts on risk appetite and valuation.
- Reporting to senior management, including the drafting of deal memos to summarise the target business, the proposed transaction structure, due diligence findings, and outputs of the valuation modelling, in order to support recommendations to the EXCO and Board.
- **On a temporary or permanent basis you may be required to undertake other duties in addition to, or in substitution of, those listed in this role profile**

### Direct Reports

None

### Internal Relationships

Directors, Exco, Legal, Finance, Investments, Claims, Reinsurance and other Operational departments as required



## External Relationships

Vendors / Facilitators / legal and subject matter experts

## Authority to Act for the Company

None

## Conduct Rules

- You must act with integrity
- You must act with due care, skill and diligence
- Except in relation to whistleblowing, you must be open and cooperative with the FCA, the PRA and other regulators in line with procedures agreed with your line manager
- You must pay due regard to the interests of customers and treat them fairly
- You must observe proper standards of market conduct where applicable

## Competence – Experience

- Financial Qualification (CPA, ACA, ACCA, CIMA, CFA) or equivalent, either qualified or in progress
- Around 3-4 years' experience in the insurance sector
- Prior experience of business/report writing
- Prior experience of M&A is beneficial but not necessary

## Knowledge – Desirable

- Commercial knowledge including evaluation of business and performance drivers
- Fundamental understanding of insurance/reinsurance businesses and industry
- Detailed knowledge of acquisition evaluation techniques
- Detailed financial and accounting knowledge

## Skills

- Excellent numeracy and accuracy
- Analytic problem solving
- Proficient in use of Microsoft Office, particularly Excel
- Report writing
- Attention to detail
- Excellent communication skills
- Proactive with effective ability to work independently
- Planning and implementation
- Ability to multi-task and focus on multiple deadlines
- Self-driven, resourceful, ambitious



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International

Confirmed as an accurate description of the function

..... Date .....

Role Holder

..... Date .....

Manager